



### 5 Common Mistakes of a YMCA Website

Christine Woods, *Internet Solutions Manager* Kevin Kreamer, *Account Manager* Jeff Terry, *Manager, National Accounts* 

# Read our blog:

www.netwitsthinktank.com

Make the world a better place.



### **Our Presenters**



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### **Ground Rules**

- Use the Q&A box in Live Meeting for questions
- Tweet your comments @JT\_on\_DI or @Kgkreamer
- We will un-mute for Q&A at the end
- o Enjoy yourself!



# **Agenda for Today**

- Evolution of a nonprofit website
- Website challenges that Y marketers face
- 5 common mistakes of a YMCA website
- Where we go from here
- How Blackbaud can help

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# Blackbaud.com - circa 1996 100% brochure-ware





# **Evolution of the Nonprofit Website**

- Brochure-ware Website
  - One-way communication
  - Static pages and content
  - Owned by Marketing and created by IT



First website launched August 6, 1991

### Transactional Website

- Mostly one-way communication
- Some interactive content and forms
- Heavy focus on acquisition and anonymous visitors

### Interactive Website

- Two-way communication Web 2.0 friendly
- Highly interactive content and forms
- Allows for powerful acquisition and retention strategies

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# Qualities of a Successful Website in Today's Age



- Build affinity
- Support online efforts
- Leverage efficiencies
- Further your cause
- Raise more money
- Build a loyal network of supporters

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# YMCA Marketers Face Some Unique Challenges

- Very diverse audience
- Very diverse set of 'products'
  - Big catalog of fee for service products
  - Big catalog of mission products
- High community awareness of the 'Y' as a great fitness center; low community awareness of the charitable mission.
- The competition looks strikingly similar...how does the 'Y' stand out?



# YMCA Marketers Face Some Unique Challenges

### Per Neil Nicoll:

"...The result is that the YMCA underperforms our peers and our own potential in terms of fundraising and engagement...

Our opportunity lies in building on this broad and positive reputation to transform name recognition into committed action....

That means telling the YMCA story in a clear, compelling and consistent way that engages the public and donors and differentiates us as a nonprofit leader

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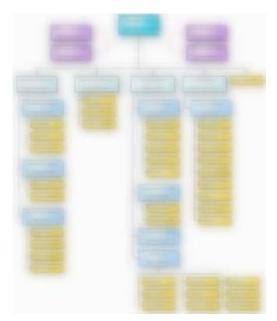


### 5 Common Mistakes of a YMCA Website

- 1. The NASCAR Effect
- 2. Hidden Calls to Action
- 3. Organization by Org Chart
- 4. Death by Scroll
- 5. Website Rot









### **#1: The NASCAR Effect**

- Too many images
- Varying colors and fonts
- Lots of competing callouts
- No clear "takeaways"



# Why is this a mistake?

- Visually, your website becomes distracting
- The most important things tend get lost in the clutter

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News & Events | Media | Contact | Select a branch...



Advanced Search

HOME ABOUTUS

MEMBERSHIP

PROGRAMS YBRANCHES CAMPS

CAREERS SUPPORT

**DONATE TODAY!** 

We build strong kids,





#### AT THE Y:

FERRIIARY 19, 2010

SAVE THE DATE! - 22ND ANNUAL CHOCOLATES GALORE & MORE! -YMCA LOUDOUN COUNTY

#### $\mathscr{V}$

#### OUR MISSION

Is to foster the spiritual, mental and physical development of individuals, families and communities according to the ideals of inclusiveness, equality and mutual respect for all.

FIND MY Y



#### ANNUAL CELEBRATION

EASY TO ENROLL

FAQs

#### BREAKING NEW GROUND

The YMCA of Metropolitan Washington's Board of Directors invites you...Learn more



#### MEMBERSHIP

#### SWEAT CLOSE TO WORK

Or play close to home. Or learn close to school. Get started with a FREE 7-DAY GUEST PASS....Learn more





About Us

Programs

Locations

Resource Center

Giving

News & Events

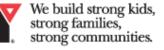
Employment

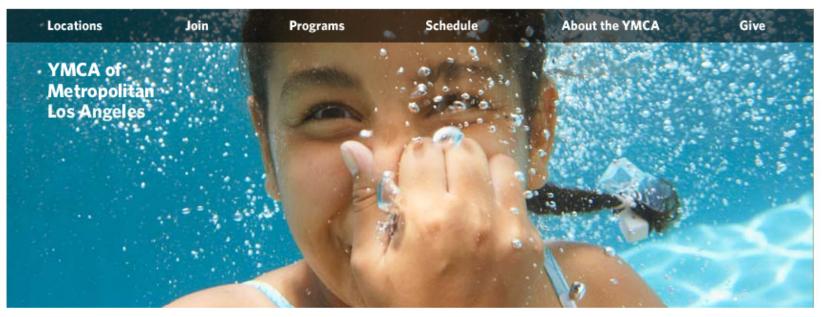
Contact Us



Site Map | Privacy Information







#### Welcome!

The YMCA is a non-profit organization committed to helping you live a balanced, healthy life in spirit, mind and body.

Get to know us.



#### Without your donations, we wouldn't exist!

Your generosity ensures that the YMCA will continue to be a source of hope, vitality and strength for communities across Los Angeles. Please give today.



#### Promoting healthy lifestyles since 1882.

Watch a video celebrating 125 years of the YMCA building strong spirit, mind and body in Los Angeles.







# Tips to Avoiding "The NASCAR Effect"...

- Simplify, simply!
- Leverage "whitespace"
- Make fonts and colors consistent
- Keep visitors wanting more





### #2: Hidden Calls to Action

- No "actionable" direction at all
- Callout buttons are hard to find
- Language is confusing
- Too small to notice
- Overcrowded with other elements



# Why is this a mistake?

- Your visitors don't always know what is expected of them
- People may not do anything if they aren't compelled to

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Search ymcanyc.org

Whole site

~

DONATE NOW!



#### NEW YORK CITY'S YMCA

News & Events
Mission, Values & Impact
Staff & Volunteers
Reports & Publications
Guest Rooms
Online Registration
Careers
Contact Us

LOCATIONS WHAT'S NEW MEMBERSHIP OUR PROGRAMS OUR CAMPS SUPPORT US GUEST ROOMS CONTACT US CAREERS



#### Your kids? Your friends? Your health?

The holidays are known to knock us off our balanced health in spirit, mind and body. Before getting caught up in the hubbub and busyness of the Thanksgiving holiday, make sure you take a moment or two to reflect on what you're thankful for. Check out our tips, and let us take a minute to give thanks... to you.



#### HAVE YOU HEARD

The Rockaways YMCA is under construction!



Y Teens are making an impact in their neighborhoods, their city and now the world!



#### KIDS WHO GIVE

Thanksgiving is one day, but teaching your kids to have a spirit of sharing lasts a lifetime.

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ABOUT US

OUR YMCAS PROGRAMS & SERVICES

**SCHEDULES** 

MEMBERSHIP

CAREERS

FRIENDS

GIVING

CONTACT



COMMUNITY HEALTHY VISIONARY NEIGHBORLY ACCESSIBILITY VARIETY ALLY MUMANITY PASSIONATELY PROUDLY RESPONSIBILITY HISTORY AFFORDABILITY POSSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY CREATIVITY INTEGRITY UNITY QUALITY FAMILY ADVOCACY SUSTAINABILITY CONTINUALLY LOCALLY ABILITY DIGNITY RELIABILITY STABILITY COMMUNITY HEALTHY VISIONARY NEIGHBORLY ACCESSIBILITY VARIETY COMMUNITY HEALTHY VISIONARY NEIGHBORLY ACCESSIBILITY OF ALLY BILLY OLD INITIAL VICTOR TRUSTWORTHY ACCESSIBILITY OF ATVITY INTEGRITY UNITY QUALITY FAMILY ADVOCACY BUSTAINABILITY CONTINUALLY VARIETY VARIETY VARIETY UNITY COMMUNITY HEALTHY VISIONARY NEIGHBORLY ACCESSIBILITY VARIETY POSSIBILITY OF ACCESSIBILITY CONTINUALLY POSSIBILITY OPPORTUNITY COMMUNITY FRIENDLY POSSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY CREATIVITY INTEGRITY UNITY QUALITY FAMILY ADVOCACY SUSTAINABILITY CONTINUALLY POSSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY CREATIVITY INTEGRITY UNITY QUALITY FAMILY ADVOCACY SUSTAINABILITY CONTINUALLY POSSIBILITY OPPORTUNITY VICTORY TRUSTWORTHY ACCESSIBILITY CREATIVITY INTEGRITY UNITY QUALITY FAMILY



#### Support Us

The YMCA of Greater Boston is our city's most critical provider of social services. Our programs and services have a positive and lasting impact on individuals, families, and our communities. Click the button below to learn about how we are a 4-Star charity as rated by Charity Navigator, and the different ways you can give.

SUPPORT

#### Who Do You GoodSearch for?

Did you know that just by searching the Internet or shopping online, you can support the YMCA of Greater Boston? It's true! Make the Y your charity of choice on GoodSearch and GoodShop, and every time you search or shop through a partner store, we benefit! What could be easier? Learn more:

GoodSearch You Search or Shop... We Give!

#### Y FACTS

Through its programs and services, funded in part by our generous donors, the YMCA of Greater Boston serves:





### where **values** are always in **play**.



Programs

Locations

Become A Member

Work for Us

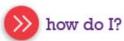
Support Us

News Room

About Us

Contact Us

Home



Apply for Financial Assistance

Volunteer at the Y

Find a Y

Become a Member

Register for Programs
Online

Sign up for e-mails

#### find your YMCA

choose a Y...

v

search by zipcode



# >>> newsletter sign-up

First Name:	
Last Name:	
Empile	



#### November is National Diabetes Month



Over 23 million children and adults in the U.S. have diabetes - and 1/3 of them don't know it. Every 21 seconds someone in this country is diagnosed with diabetes.

#### Where every kid is on a level playing field!



While providing important exercise and physical development, our

#### YMCA Membership



The YMCA can be your New Year's resolution solution with many programs to help you achieve your wellness goals!

#### Learn more>

#### Great Place to Grow



Our AfterSchool programs ensures that each child's time after school is occupied creatively and constructively.

#### Learn more>

Want to find out what being a member is all about? Check out a Y in person!

download a FREE PASS »

Become a Member Today. The YMCA is a great place to belong! Work out, swim, and child care!

discover the member benefits »





# Tips to Improving Your Calls to Action...

- Create a "speaking" navigation
- Use descriptive hyperlinks
- Keep it as simple, make it obvious
- Group your calls to action together

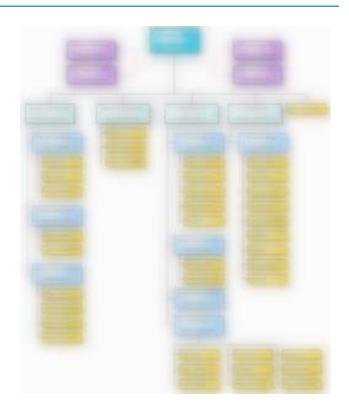


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# **#3: Organization by Org Chart**

- Way too many navigation items
- Not designed for the audience
- Lack of "visitor friendly" navigation
- Inconsistent throughout site



# Why is this a mistake?

- Visitors may not be able to find the information <u>they</u> need
- If they can't find what they need from your website, they'll go somewhere else to find it.

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Serving the areas of Agoura Hills, Moorpark, Newbury Park, Oak Park, Santa Rosa, Simi Valley, Thousand Oaks, and Westlake Village.





Aquatics

Away Camps

Day Camps

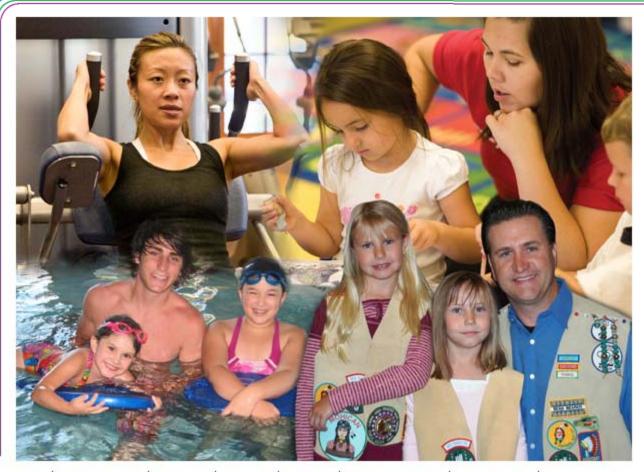
**Child Care** 

Health & **Fitness** 

Sports

**Programs** For All Ages

GENERAL INFORMATION 805-497-3081 x104



About our YMCA Contact Us Donations Volunteer Financial Assistance YMCA Careers Association News



@ 2008-2009 Southeast Ventura County YMCA

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Privacy Policy







#### SEARCH:

go





### HOW TO:

FIND MY YMCA

SEE THE SCHEDULE

BECOME A MEMBER

**GET A JOB** VOLUNTEER

DONATE

- → Pine Crest Friendship & Memories Capital Campaign
- → 2009 Peace Medallion Recipients
- Scarborough YMCA Opens New Youth Zone
- Metro Central's Green. Roof Project
- Dragon Boat Challenge Paddles up for YMCA Strong Kids
- YMCA Camp Pine Crest Blog

more »

Adults

**Families** 

Youth

Kids

Newcomers

### YMCA Peace Week



November 20, 2009

YMCA Peace Week will be celebrated November 21 to the 28, 2009.

Join us in celebrating the 25th Anniversary of YMCA Peace week!

The main events include awarding

YMCA Peace Medallions to outstanding people in the community and Yoga for Peace.

Check out the schedule.

#### Welcome to the YMCA!

At the YMCA of Greater Toronto, we have a vision to connect people, connect with youth and connect with our community. We aim to foster an inclusive society that welcomes everyone - regardless of background, circumstances, or abilities.



By participating in YMCA programs you can grow, learn and give back to your community. Our programs include:







Adults

Health, Fitness & Recreation

Get a Job

Adult Retreats & Training Courses

Conferences

Growing Through Learning

Fitness Resources

Frequently Asked Questions

Success Stories

Home > Adults

### **Get Involved**

In the days since you were a kid, the YMCA has matured. Today, we offer a range of programs designed to meet the needs of all members of our community.

Develop your spirit, mind, and body by visiting your local <u>Health, Fitness</u> & Recreation Centre. Get help

finding a job, developing new skills or integrating into a new life in Canada. Give back to our community and become a volunteer or donor.

The YMCA can help you build stronger connections with your peers and your community.

#### Make a Difference, Become a YMCA Volunteer



Volunteering is a great way to support your community, make a difference in someone's life and share your talents.



At the YMCA we offer a variety of volunteer opportunities to match your skills, passion and schedule and we have centres across the Greater Toronto Area. Make a difference

tell a friend

print

### HOW TO:

FIND MY YMCA
Maps & location information
SEE THE SCHEDULE
BECOME A MEMBER
GET A JOB
VOLUNTEER
DONATE

### WHAT'S HAPPENING

- 2009 Peace Medallion Recipients
- Metro Central's Roof Goes Green
- Dragon Boat Challenge Paddles up for YMCA Strong Kids
- The YMCA Newcomer Youth Film Project
- Career Planning and Development
- → Employment Workshops

more »



# Tips to Improving Website Navigation...

- Try thinking about:
  - Who your website visitors are
  - How they get to your site (Google, facebook, newsletter, etc)
  - What they are after
- If the navigation is too rich, divide it into sensible categories
- Bottom line: The website is for your audience, not for your organization





# #4: Death by Scroll

- Extremely text heavy
- Key information "below the fold"
- Not optimized for higher screen resolutions



# Why is this a mistake?

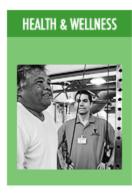
- Website is filled with copy that nobody will read
- With so much information available, it is hard to find anything

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#### HOME • ABOUT YMCA • LOCATIONS • MEMBERSHIP • GIVING • GET INVOLVED • CAREERS • ACCOMMODATIONS • CONTACT US



strong families, strong communities.

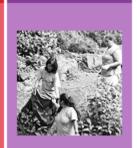




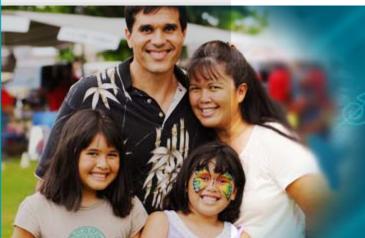




**CAMP ERDMAN** 



COMMUNITY OUTREACH



Our Purpose is Special. The YMCA of Honolulu promotes and inspires life-long development for children, adults and families through programs that strengthen spiritual, mental and physical well-being.

YMCA membership is open to everyone and financial assistance to the extent possible, is made available through generous donors.







### MEMBERSHIP FOR ALL

Making the YMCA More Accessible to All

Find out about our affordable rates »

#### WHAT'S NEW AT THE YMCA



#### MAKE A YEAR END GIFT FOR OUR TEENS

Support our young people by making a year-end gift, which will be matched 100% by the Clarence T.C.Ching Foundation. Gifts must be postmarked or made online by December 31, 2009 in order to quality for the challenge match. **Donate Today!** 

#### **UPCOMING PROGRAMS**

December 21, 2009-January 1, 2010
Winter Fun for Kids and Teens!

Great weekly programs will be available for your children at YMCAs across Oahu.

December 2009

A Lifelong Skill, Learn to Swim!





#### ZEN AND THE ART OF THE SPEED BAG

George Kam has been a YMCA speed bag instructor for 23 years. His volunteer work at the YMCA will be featured in a television special on Dec. 3. Classes offered at the Nuuanu YMCA. Details!



#### MESSAGE FOR FEDERAL EMPLOYEES

Please donate to the YMCA through the Combined Federal Campaign (CFC) by December 15. Use agency code 34210. Mahalo for your support!



#### FIRST ANNUAL REINDEER FUN RUN

Get into the holiday spirit by joining runners and walkers of all ages and fitness levels on December 13 for this fun and festive Mililani YMCA 5K run. Register by December 11! Details!



#### KAISER'S SILVER&FIT PROGRAM FOR SENIORS

Eligible Kaiser Permanente Senior Advantage members can receive a free membership at the YMCA, providing access to exercise equipment and fitness programs. Register through the Silver&Fit website or call 1-877-427-4788.

Year-round sessions begin every

month for swimming classes and swim teams.

#### December - June 2009 Need Help on Furlough Fridays?

The YMCA is offering all-day programs at YMCA branches and community sites. Financial assistance is available. Register online.

#### More Programs

#### UPCOMING EVENTS

#### December 4, 2009

#### Season's Eating - Free Workshops!

Learn strategies to maintain your weight and health during the holiday season at this HMSA workshop.

- Nalihi YMCA, 11:30 a.m.-12:30 p.m. (Dec.4)
- Limited space; call 432-9220.

#### December 7, 2009

#### Successful Aging - Free Workshop!

Want to learn tips on how to age successfully? Join this lively HMSA workshop.

- Nuuanu YMCA, 11:15 a.m.-12:15 p.m.
- Limited space; call 432-9220.

#### December 12, 2009

#### Breakfast with Santa

Join Santa for breakfast between 7:30-11:00 a.m. in the Nuuanu YMCA Castle Room.

YMCA QUICK LINKS

December 2000



#### KAISER'S SILVER&FIT PROGRAM FOR SENIORS

Eligible Kaiser Permanente Senior
Advantage members can receive a free
membership at the YMCA, providing access
to exercise equipment and fitness
programs. Register through the <u>Silver&Fit</u>
website or call 1-877-427-4788.

#### YMCA QUICK LINKS

- Make a Year End Gift for Our Teens
- Zen and the Art of the Speed Bag
- Message for Federal Employees
- First Annual Reindeer Fun Run
- Naiser's Silver&Fit Program for Seniors
- MSA365 Partnership with the YMCA
- Membership For All Initiative Join Today!
- YMCA Military Outreach Initiative
- Register Online Set up an Account
- Sign Up for Updates

#### December 7, 2009

#### Successful Aging - Free Workshop!

Want to learn tips on how to age successfully? Join this lively HMSA workshop.

- Nuuanu YMCA, 11:15 a.m.-12:15 p.m.
- Limited space; call 432-9220.

#### December 12, 2009

#### Breakfast with Santa

Join Santa for breakfast between 7:30-11:00 a.m. in the Nuuanu YMCA Castle Room.

#### December 2009

#### Military Family Retreats

YMCA Camp Erdman teams up to serve our deserving military families.

Dec. 18-21: Operation Purple Family Retreat

For more information and to register, click here or call 637-4615.





### YMCA of the Greater Tri-Cities



Home

Child Care

Early Childhood Learning Center

Youth Sports

Day Camp

King Center

Volunteers

About the Y

**Employment** 

Welcome to the YMCA of the Greater Tri-Cities, we offer an incredible array of ways to learn and grow. Come in and discover how your YMCA can help you stretch physically, mentally, & spiritually.

The YMCA offers innovative ways to get more involved with the world around you. Along with a range of exciting activities designed to bring families together, the Y also gives you the opportunity to give back to your community through coaching, mentoring or any number of volunteer options.

To learn more about our programs, begin by browsing new announcements below, then click on the links to the left of this page. If you have a question and are unable to find and answer, click the Contact Us link below, we'll be happy to assist you. You may need to use your refresh button if this site isn't displaying current information.

#### **Quick Links**



You can download brochures & registration forms quickly. Adobe Acrobat reader is needed to view the brochures, or you may call the YMCA at 374.1908 and we'll send a brochure directly to you.

#### YMCA WINTER DAY CAMP







Home

news

about us

get involved!

Our Programs

resources

Contact us

#### WELCOME TO YMCA OF THE GREATER TRI-CITIES!



At the YMCA of the Greater Tri-Cities, we offer innovative ways to get more involved with the world around you. Along with a range of exciting activities designed to bring families together, the Y also gives you the opportunity to give back to your community through coaching, mentoring or any number of volunteer options.





# NEWS & ANNOUNCEMENTS

#### Kadlec's 2nd Annual 5k Jingle Bell Run/Walk

Girls on the Run of the Tri-Cities will be running their first 5k.

Read more...

#### ConAgra Helped Celebrate Hispanic Heritage Month

ConAgra Foods helped celebrate Hispanic Heritage Month with Pasco youth and families at the Martin Luther King Center.

Read more...

#### Winter Break is coming up!

Have you thought about what your kids will do while you're at work over winter break? Give them a break they will remember!

Read more...

- Sign up for a YMCA Membership today!
- We're now offering child care at 11 Kennewick schools!
- · Parents! Do you need a night out?

Home

news

about u

get involved!

our Programs

resources

Contact us

#### GIRLS ON THE RUN





Welcome to Girls on the Run of the Tri-Cities-- a life-changing, non-profit prevention program for girls in the 3rd through 5th grade.

Our mission is "to educate and prepare girls for a lifetime of self-respect and healthy living."

Girls on the Run combines training for a 5k (3.1 miles) running event with healthy living education. Through interactive activities such as running, playing games, and discussing important issues, participants in the 10-week program learn how to celebrate their unique and real selves. Our program instills self-esteem through health education, life skills development, mentoring relationships, and physical training—all of which are accomplished through an active collaboration with girls and their parents, schools, volunteers, staff and the community. The program utilizes a whole-person approach to elevate emotional, social, mental and physical health.

Girls on the Run of the Tri-Cities is an Affiliate/Independent Council of Girls on the Run International, which has a network of 160 locations across the United States and Canada.

To get inspired and learn more, watch this short Girls on the Run video.

#### GIRLS ON THE RUN

- About Us
- · Our Program
- Locations
- · Get Involved
- Events
- Home



# Tips for Avoiding "Death by Scroll"...

 Writing for the web is different than writing for print



- People look for information on a website differently
  - Keep it short
  - Keep it focused
  - Keep it interactive

 Eyeballs move around a webpage quickly and not necessarily orderly

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### **#5: Website Rot**

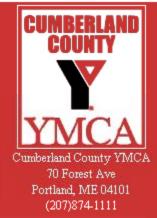
- Outdated look and feel
- Not reflective of latest web trends
- Static or expired content



# Why is this a mistake?

- You may be giving an unfavorable view of your organization
- People may stop coming to your site if it never changes

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About YMCA
Membership
Join Online Today
Events
Employment
Support the YMCA
Volunteer
Contact Us
What's New
Branches





#### Activate America®

Activate America® is the YMCA's bold approach to directly address our nation's growing health crisis. Our mission compels us to transform the way we work, both internally and externally, to support all kids, adults, families and communities in their pursuit of well-being in spirit, mind and body. Visit the <a href="Activate America">Activate America</a> website to learn more.

#### Need a Fun Family Activity?



Use the <u>Healthy Family Home</u> website to jumpstart healthy habits for you and your whole family. YMCA supports and encourages healthy living choices. Congratulations for taking the first step towards a healthier family home! Go have fun together!

#### Subscribe to the Cumberland County YMCA E-Newsletter!

We are collecting e-mail addresses for all members interested in receiving periodic e-mails from the Cumberland County YCMA. This e-mail will contain information such as a upcoming programs and events, as well as links to schedules for each branch (Pool, Gym, and Group Fitness). Your e-mail address will remain confidential and your subscription may be cancelled at any time. If you would like to receive this e-mail please Subscribe now.

DHTML Menu / JavaScript Menu - by OpenCube



ABOUT THE YMCA GIVE TIME, GIVE MONEY PROGRAMS

YMCA ATLANTA HOME > > About the YMCA of Metropolitan Atlanta

- About Your YMCA
- Mission & Core Values
- · Locations Directory
- Location Map
- Frequently Asked Questions
- Metro Atlanta Y History
- News and Publications
- Annual Reports
- Privacy Policy
- · Y-CEO Golf Tournament
- Y-CEO Online Registration Form
- Contact Us

### **ABOUT THE YMCA**



Where else but the Y... can Atlanta's top CEOs and business excecutives come together to play golf for at-risk Atlanta youth? <u>Due to inclement weather, the Y-CEO Golf</u>

<u>Tournament to be held on October 12th has be</u>
rescheduled for Monday, October 19th.

Metro Atlanta YMCA presents the 2009 Y-CEO Heritage Invitational Golf Tournament

Where else but the Y... can **top CEOs from Atlanta businesses** come together to share great golf, laughs, friendship, Y stories, fellowship, fun, and enjoy a sense of community for more than 24 years?

In 1985 Guy Millner had a vision to change the Atlanta community through the support of teens and his concerns for teens are still pertinent today. The fund this tournament supports is dedicated to helping teens and since its inception, the tournament has contributed more than \$5 million to this purpose.

Participation in this tournament demonstrates commitment to investing in young people who turn to the Y for life-changing experiences. Teens face more problems today than ever before and the YMCA provides teens with a safe place to go, positive role models and opportunities to challenge themselves.

We appreciate the commitment and involvement that goes into the Y-CEO. Special thanks to East Lake Golf Club and staff for hosting us at this beautiful, historic and tradition-filled course.

ONLINE REGISTRATION

FROM THE COMMITTEE

COMMITTEE MEMBERS

Y-CEO FACT SHEET

SCHEDULE OF EVENTS

REGISTERED GOLFERS

DIRECTIONS

SEE THE TOURNAMENT

**HEAR FROM PARTICIPANTS** 



# Caring Respect Faith Honesty Responsibility

We build strong kids, strong families, strong communities

**Y**Sponsors

Association Home

anches Programs

Employmen

YMCA Spirit

About Us

**¥**Contact Us

V Donate

**▼**Online Resources

¥Scholarships

V

YAdventure Guides

Y Partners

**Y**Membership

YMCA History

Donate Now



# Join the MCA

The YMCA of Greater San Antonio strives to reach out to all members of our community. Everyone deserves the benefit of our state-of-the-art facilities, outstanding programs and unique services. Come by one of our locations to see what the YMCA of Greater San Antonio has for you and your family!

Membership

Youth Sports

Aquatic Programs

Resident Camp

YGuides

Day camp

child care

Employment



# → LOGIN Search MEMBERSHIP ADULTS YOUTH SENIORS DONATE LOCATIONS

### **BOERNE HILL YMCA**

Striving for healthy and happy family life in the heart of San Antonio.

→ Membership
Group Exercise
Pilates Reformer
After School Child Care
Youth Sports
Summer Day Camp

#### → News

→ Events

#### ↓ Quicklinks

Volunteer

Employment

About the YMCA

Contact the YMCA

Select your Branch

Newsletter Sign-up

Select your Branch

Financial Assistance

Site map



The YMCA is a place for children and families to come together to learn and play, exercise and

swim and have fun. For others, the YMCA itself is a surrogate family.

YMCA Mission: To put Judeo-Christian principles into practice through programs that build healthy spirit, mind and body for all.



# Tips for Avoiding "Website Rot"...

- Consider a website redesign
- Make an effort to update content often
- Build a content calendar
- No new content? Try photos or slideshows





### Where We Go From Here

- Your constituents expect more from your website
- What worked a few years ago does not work today
- Audience focused and active websites get results
- Your website is just one piece of the puzzle

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# Blackbaud Can Help

- Blackbaud offers internet solutions that can help your organization make the most of your online presence:
  - Internet Assessment
  - Website Design
  - Email Marketing Strategy
  - Social Media Strategy
  - Online Fundraising
  - Online Community
- Blackbaud even offers ongoing retainer services that provide experienced, readily available service partners for ongoing consulting, site development, and design.

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### Blackbaud's Work with YMCAs



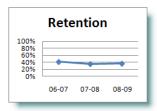
### **Online Annual Support Campaigns**

Providing technology and strategic counsel to help several YMCAs and YMCA Canada to incorporate online storytelling and asking into their traditional campaigner activities.



### The 'My YMCA' experience

Assisting YMCA of Greater San Antonio execute it's vision of a highly personalized customer service approach to members and donors.



### YMCA Fund Raising Effectiveness Project

Using the AFP's methodology, benchmarking donor retention and acquisition trends at Urban & Metro YMCAs. Data collected and analyzed from 10 YMCA to date.



### **NAYDO Supporter**

Six consecutive years as major sponsor of NAYDO. Underwriting NAYDO's educational web seminar series for members.



# YMCA of Metropolitan Minneapolis

# 'High Tech & High Touch' Financial Development Strategy



"Every day, our Financial Development team is asked to do more with less. We've embraced a 'high tech and high touch' strategy for maximizing our donor relationships.

We simply could not do this without the partnership and tools that Blackbaud provides."

Christa Getchell, VP of Financial Development

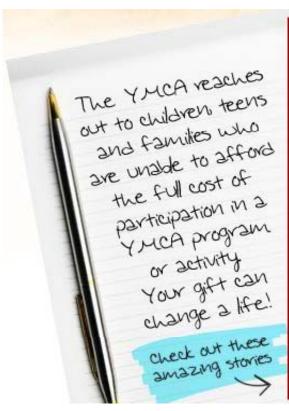
The YMCA implemented The Raiser's Edge in 2004 focused on capital campaign. As of 11/1/09, raised \$47.5M on \$55M goal. In 2008, they launched Blackbaud's NetCommunity to provide Y Partners campaigners a channel to support online 'asking'. In 2008, The Y raised \$93K raised online; 2009 YTD: \$77K raised online.

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### YMCA of Canada

# Online Campaigner Portal for Strong Kids Campaign





"With Blackbaud's
NetCommunity, we've been
able to give our campaigners
another tool for telling their
stories and assertively asking
for support. We are
connecting with people that
we simply could not get to
without using the internet."

Ann Edmonds, VP of Information Technology

A collaboration of 50+ YMCAs in Canada participate in a coordinated, country-wide annual support campaign. Blackbaud's NetCommunity was launched in 2008 to support online storytelleing and online asking.

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### Want to learn more? Be sure to check out...

- http://interactive.blackbaud.com
- http://www.blackbaud.com/connections
- http://www.blackbaud.com/netwits
- http://www.blackbaud.com/events/webseminars.aspx
- http://www.netwitsthinktank.com



We hope you enjoyed our session...

# **THANK YOU!!**

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