CUSTOMER SPOTLIGHT
The Heritage School

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—Neal Pike
Chief Financial Officer

Founded in 1970, The Heritage School is a co-educational, independent day school in Newnan, Georgia, serving pre-kindergarten through twelfth grade students and families from diverse communities. The school’s mission is to develop the mind through a full range of rigorous academics; to develop the body through competition and teamwork; to develop the spirit through self-awareness and growth; and to develop camaraderie through shared experiences.

The Heritage School: More Efficient and Effective Thanks to Financial Edge NXT

Neal Pike came on board as The Heritage School’s chief financial officer in June 2016. When he joined, The Heritage School team was using Financial Edge. Based on his previous K–12 experience, Neal had already made the transition from Financial Edge to Financial Edge NXT once before. He knew The Heritage School would greatly benefit from the user friendly interface, mobile platform, and innovative look and feel that Financial Edge NXT provided. Neal approached the school’s board and made the case for upgrading their software, stating that it was an efficient move because the school’s Registrar and Admissions office were already in the process of transitioning to Blackbaud’s Smart Tuition and On Products.
Once The Heritage School purchased Financial Edge NXT, the implementation process was seamless. Migrating the school's data from its existing Financial Edge solution was effortless. Neal's team has been live on Financial Edge NXT for about four months and has jumped right into using the new reporting features, using the drill-down functions to report to four separate school divisions. When The Heritage School fully implements the On Products and Smart Tuition, Neal predicts that the integration between all of the solutions will allow his team to become more effective.

Neal has enjoyed the efficiency gained from being able to access his database from home. In the long term, he sees Financial Edge NXT saving him and his staff a significant amount of time thanks to the software's robust features. "Financial Edge NXT is almost self-intuitive," he shares. "Blackbaud has done a good job of simplifying the software while still addressing the intricacies of the financial needs we have."