

## CUSTOMER STORY:

# Regis High School



*“The ease of reporting and speed at which things get done has significantly cut down my workload and made moving to Financial Edge the right decision.”*

— Johanna O’Hare  
Business Office Accountant  
Regis High School

Founded in 1914, Regis High School offers a tuition-free Jesuit college preparatory education to Roman Catholic young men from the New York metropolitan area. Regis is committed to both academic excellence and fostering a spirit of generosity and service to those in need. With an emphasis on academic rigor and Catholic formation, the school’s program is designed to promote each student’s intellectual and spiritual growth grounded in a deepening relationship with Jesus Christ. Regis seeks to inspire and train the ethnically diverse young men in its care to become imaginative leaders committed to promoting justice and exerting leadership in the Church, in the civic community, and in their chosen profession.

## Challenge

Regis High School’s financial software was not easy to use. The formatting and reporting capabilities of the product were also extremely limited.

Getting information out of the system was cumbersome and time-consuming. The Business Office would have to scroll through a large amount of data that it didn’t need or want and manually pull out necessary information. This required an extensive amount of time and made creating reports tedious and vulnerable to error.

Also, reports produced by the system were not presented in a way that was easy to understand or actionable.

Regis High School is powered by:

- ▶ **Financial Edge™**
- ▶ **Raiser’s Edge™**

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Finally, the financial application was not compatible with the school's donor database. Staff would have to manually enter data from the database into the financial application. This would take considerable time and increase the likelihood of error.

## Solution

Regis High decided to move to Blackbaud's **Financial Edge™** for its ease-of-use, out-of-box reporting and flexible formatting.

Financial Edge seamlessly integrates with the school's donor database, **Raiser's Edge™**. The integration between the two applications ensures data quality and eliminates many challenges associated with balancing finances.

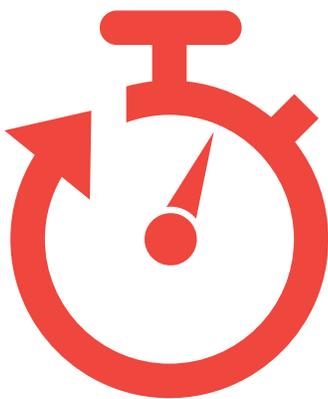
The budgeting, functionality and reporting features in Financial Edge are more robust and require fewer steps to access. Reports can be formatted in a variety of ways depending on the audience for which they are created. For example, a PDF can be created and sent to certain persons, a high level overview report can be sent to the school's executive team, or a more flexible format can be shared with those that may need further detail.

The ability to customize Financial Edge reports and the drill down features were also attractive to Regis High School.

Finally, the organization had been pleased with the high-level of customer support it had received from Blackbaud.



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**Financial Edge**  
saves time and improves  
financial efficiency.

## Results

Reduced the time to produce monthly budgets by 10 days. Instead of monthly budgets completed on the 15th of each month, they are now completed by the fifth.

The integration between Financial Edge and Raiser's Edge, has decreased the likelihood of human error and significantly increased the speed at which data is available in Financial Edge. Once data is entered into Raiser's Edge, it can be sent and recorded in Financial Edge with just a few clicks of the mouse. This saves a considerable amount of manual data entry enabling the school to save time, decrease errors, and improve financial efficiency.

The school is able to make better, faster decisions because it now has accurate data available with the click of a button. It no longer has to sort through excess data, wait for staff to manually enter information, or spend excess time manipulating and formatting reports into a useable and understandable structure.

