

CUSTOMER STORY:

United Way of Westmoreland County



“Financial Edge makes reporting grants as slick as can be. I wouldn’t be able to do without it.”

— Margie Solochier
VP of Finance and Administration
United Way of Westmoreland County

The mission of the United Way of Westmoreland County is to improve lives by mobilizing the caring power of communities. More than 6,000 United Way Impact Fund donors have entrusted their gift to community leaders who work to ensure measurable results. Through multiple programs, the United Way of Westmoreland County works to enrich the academic and social development for all youth so they are ready for work and life; help families in need and create paths to family financial stability; and support seniors and vulnerable populations to live safe, healthy and independently.

Challenge

The United Way of Westmoreland County was using an accounting application.

UW of Westmoreland County was beginning to receive grant revenue and its existing accounting application did not have the ability to track grants.

UW of Westmoreland was looking for a more efficient method of disbursing the grants to their partner agencies.

Additionally, new IRS regulations implemented at the time required more reporting and tracking of the net asset classes, which the application did not provide.

United Way of Westmoreland County is powered by:

► **Financial Edge™**

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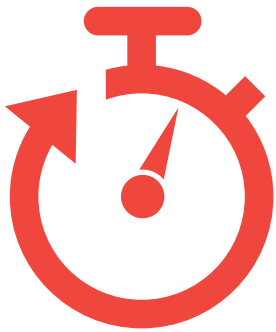
Solution

UW of Westmoreland County selected Blackbaud's **Financial Edge™** to support its new accounting needs.

Financial Edge provides exceptional grant tracking with robust reporting capabilities that enable UW of Westmoreland to deliver accurate and timely grant reports.



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Results

UW of Westmoreland County has experienced a number of benefits using Financial Edge:

The organization is able to run income and expense reports for each grant and the program in which it supports.

Program managers are delivered reports quarterly to ensure that money is spent appropriately and within budget.

UW Westmoreland County has saved at least two hours every month, approximately 25 hours a year, simply using the recurring invoices functionality to pay approximately 55 agencies each month.

Finally, the organization has saved approximately two hours every two weeks using the electronic funds transfer to pay bills.

