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### Melissa Cronin

Director, Special Initiatives 92Y

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# CYBER MONDAY SALEMAN

SHOP 'TIL YOUR MOUSE BREAKS!



# #GIWINGTUESDAY

## 40+

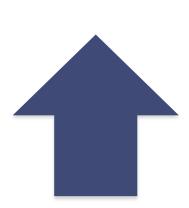
Countries had active #GIVINGTUESDAY efforts in 2013

# 10,000+

Charities, nonprofits, corporations, community groups and government agencies participating in #GIVINGTUESDAY

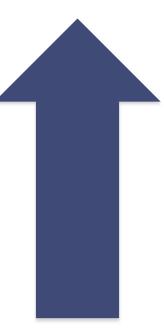
## 3BILLION+

Total global impressions in traditional and social media



40%

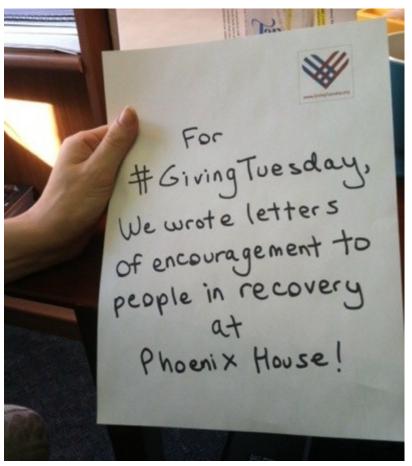
Year-over-year increase in the dollar value of the average donation



270%

Online donation volume on Tuesday after Thanksgiving since 2011



















Help local women get back to work by supporting

#### #GivingShoesDay

December 3, 2013

I am supporting #GivingShoesDay.

by collecting shoes for Dress For Success Washington,

D.C. to help the seamen of our city get back to work!

\*GivingShoosDay is in support of #GivingTuesday, a national day of giving that celebrates and encourages charitable activities that support nonprofit organizations.

A box is placed on the landing outside of Arbor Education and Training 161 Q St. NE 2<sup>nd</sup> Floor Washington DC 20002. Gently worn, in season shoes will be collected thru Tuesday, December 30 I hope you will join me in supporting this great cause!



#GI≫INGTUESDAY
Social Media Ambassadors
Tool Kit

GivingTuesday.org

Brought to you by:

\*\*UNITED NATIONS 92\*\*

\*\*FOUNDATION\*\*

Save the Date: December 3, 2013







#### COMMUNICATIONS TOOLKIT

Thanks for being a part of #GivingTuesday!

#GivingTuesday inspires personal philanthropy and encourages bigger, better and smarter charitable giving during the holiday season, showing that the world truly gives as good as it gets. The second annual #GivingTuesday will take place on December 3, 2013.

Where did the idea come from? The retail industry has long benefited from seasonal shopping that symbolically kicks off with "Black Friday" – a day that has since inspired "Small Business Saturday" and "Cyber Monday." #GivingTuesday, then, serves as a celebratory, fully connected day to kick off the giving season, when many make their holiday and end-of-year charitable gifts.

#GivingTuesday brings together diverse networks of people, large corporations, small businesses and nonprofits across an ever-expanding range of new media platforms to encourage and amplify small acts of kindness in the service of changing our world for the better.

#GivingTuesday is not a new giving platform, but a call to action to celebrate giving and encourage more, better and smarter giving during the Holiday Season. It's an organizing principle to encourage the creativity and energy of people all over the world to work together for good.

The success of #GivingTuesday depends on the collective efforts of a unique group of partners and their participation. You are the most important part of making this movement a reality. We have put together this toolkit for you in order to provide you with all the resources you may need in order to help make this the biggest season of giving yet!

#### In this toolkit, you will find:

- · #Giving Tuesday Mega Messages
- #GivingTuesday Fact Sheet
- A list of #GivingTuesday Founding partners from 2012
- #GivingTuesday FAQ
- Social media guide with sample tweets and Facebook status updates
- Sample outreach email
- Partner questionnaire
- Sample #GivingTuesday action plan ideas
- · Communications timeline
- Press Release Template

We hope these materials will help you and your voice embrace #GivingTuesday in a way that is most meaningful to your organization. Together, we are a powerful community.

We look forward to working with you!

-- The #GivingTuesday Team

1



Our Top Stories



President Obama Travels to Mexico for the North American Leaders' Summit



Vice President Biden Speaks at America's Central Port on the Fifth Anniversary of the Recovery



Kicking Vehicle Efficiency into High Gear



Administration-Wide Response to the Drought

#### Celebrate #GivingTuesday



Jonathan Greenblatt November 26, 2013 12:25 PM EST

Share This Post







Typically, the holidays are a moment when many Americans volunteer to help the most vulnerable. Others make charitable contributions that can last throughout the holiday season. Next week, we will celebrate #GivingTuesday, a worldwide effort to raise awareness and motivate action for the common good.

Started by the United Nations Foundation and the 92d Street Y, #GivingTuesday builds on the American tradition of giving back but uses technology to give this greater impact. This commemoration does not seek to coordinate funds toward any particular nonprofit or to direct volunteers to support a specific cause. Instead, #GivingTuesday is intended to encourage Americans to reflect and give back. It's a collective moment for individual and community action.

#GivingTuesday has significant momentum. More than 7000 partners across all 50 states are taking part. This includes large corporations and small businesses, faith-based organizations and secular nonprofits. This year, cities are stepping forward to galvanize the movement. They are celebrating local causes through unique campaigns like BMoreGivesMore in Baltimore; #GivingTuesdayBucks in Bucks County, PA; and #GivingTuesdayPHL in Philadelphia. In all these communities, nonprofits, businesses and government are collaborating to raise awareness and drive funds for those in need.

#GivingTuesday provides a wonderful opportunity for a national conversation about the ability of all Americans to participate in positive action. Indeed, the American impulse to help our fellow neighbor transcends politics and exemplifies our national spirit. Whether it's a family at the dinner table talking about giving to a local school organizing a blood drive to a large company organizing its employees to volunteer to an entire city rallying its residents to drive change - people everywhere can find their own ways to celebrate their common bond of community.



#### PHOTOS OF THE DAY



VIEW PHOTO GALLERIES ▶



days and counting December 3, 2013

Join #GivingTuesday

ABOUT ^ ● GET INVOLVED ● PARTNERS ● IDEAS AND RESOURCES ^ ● GLOBAL



#### Why We Give

By Bill & Melinda Gates

Thanks for taking a break from your holiday shopping to take a look at #GivingTuesday.

Everyone has their own reasons for giving back. For us, it's simply about making the world a more fair and equitable place. We know we were very lucky to grow up where we did, when we did. We believe everyone deserves the chance to live a healthy, productive life. Those are the values we learned from our families, and they're why we started our foundation.

In our work, we come across a lot of great organizations doing inspiring work in the U.S. and around the world. In fact, as we talked about #GivingTuesday, the hardest question we faced was, "Which groups should we highlight?" After a lot of discussion about all the great choices out there, we picked four.

When our children have a little extra money saved up and want to make a donation, they often turn to Heifer International and WorldVision. Through Heifer, you can donate an animal to a community in need—a gift that can benefit the recipients for years afterward. Through WorldVision and Save the Children, you can change a child's life by helping provide food, health care, education and more. And Donors Choose lets you help teachers meet their classrooms' needs, enabling projects that might not happen otherwise.

Whoever you support, and however much you give, thank you for participating in #GivingTuesday. It's a great way to help create the better world we all want. We wish you a happy holiday season.

Bill & milinda





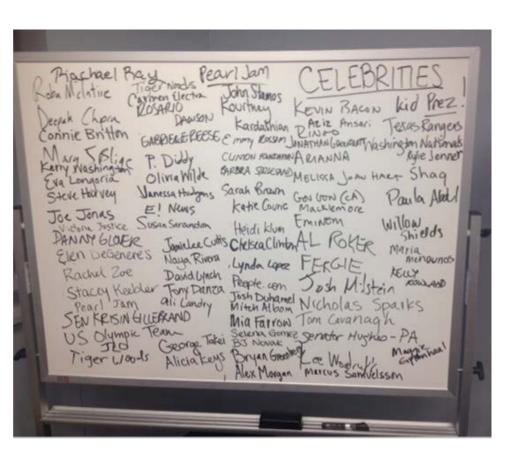


Heifer International empowers





World Vision is dedicated to







Follow

This #GivingTuesday, I'm supporting a great organization, the @AmericanCancer Society. You can, too. ellen.tv/1avKe1L



12:49 PM - 3 Dec 13



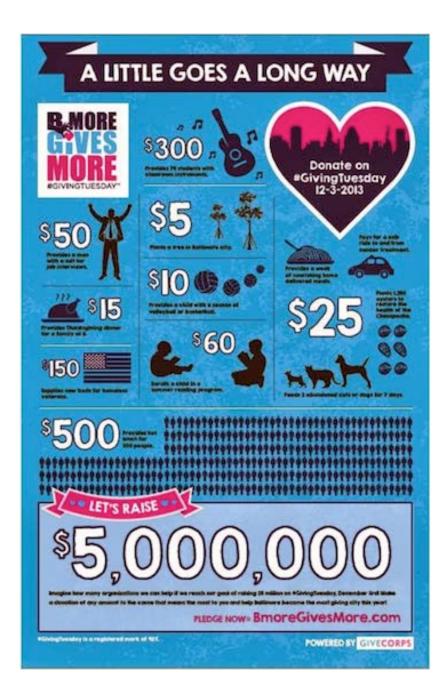
Celebrate, be thankful, join the new tradition: Consider donating to Philippines relief efforts or your favorite charity on #GivingTuesday



8:31 AM - 3 Dec 13









#GI**₩INGTUESDAY**<

HOME | ABOUT | FAQ's | WHY GIVE | PARTICIPATE | CONTACT



**A DIFFERENCE** 





**CLICK** 



PARTICIPATING NON PROFITS

IS PROUD TO

























WHAT IS GIVING TUESDAY?



HOW YOU CAN HELP?

CHOOSE WHERE TO GIVE



NATIONAL REACH WITH LOCAL IMPACT IT CAN MAKE A DIFFERENCE FOR A LIFETIME





חפשו את כל 30,000 העמותות בישראל שם, מילת מפתח, מספר עמותה...

התרומה האחרונה: 200.00₪ מירושלים , שבוצעה לפני 1 שעות.













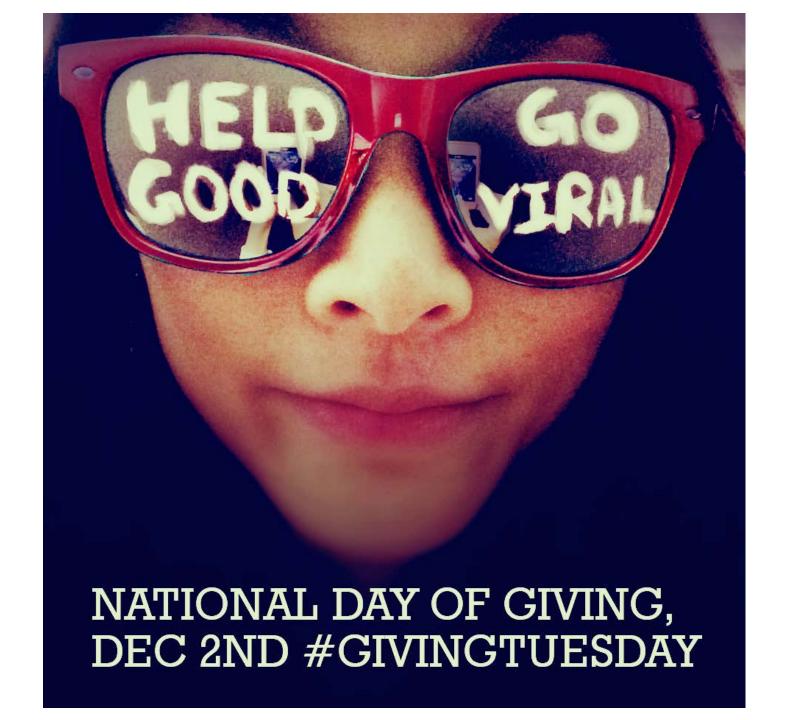
a Latin America

Mexico

ngapore









# The Canada Story



Canada imports a lot of stuff from the USA...

#GivingTuesday is the best thing we ever imported!



# How did we get started?



# We got inspired by



2012



15 founding partners on September 15, 2013



Goal: 250 partners in year 1

# **GIVINGTUESDAY**

... by December 3<sup>rd</sup>

1,300+ organizations had joined!

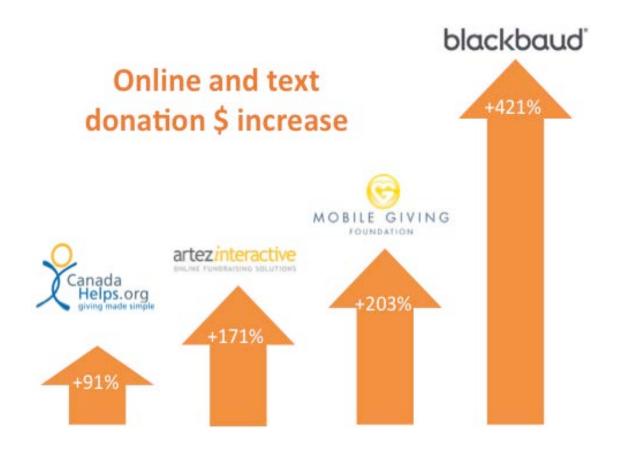


Charities, companies, schools, sports teams... everybody wanted to be a part of the launch of the giving season!



To help build #GivingTuesday in your community - reach out to influential organizations, networks and groups that can help get more reach and awareness

# Amazing impact on donations on December 3 and throughout the month of December!





#GivingTuesday captures the imagination and inspires people to take action



You're part of it too!



#GivingTuesdayCA

www.GivingTuesday.ca contact@givingtuesday.ca





## Baltimore's #GivingTuesday Campaign



- Campaign to be the most generous city in America by raising \$5M for Baltimore causes
- Executed by dedicated group of partners
- Supported by agile marketing team
- Convened by GiveCorps
- Made it all about inclusivity and welcomed all forms of generosity



... It's not too late! We kicked off in September.





#### **#BmoreGivesMore Results**

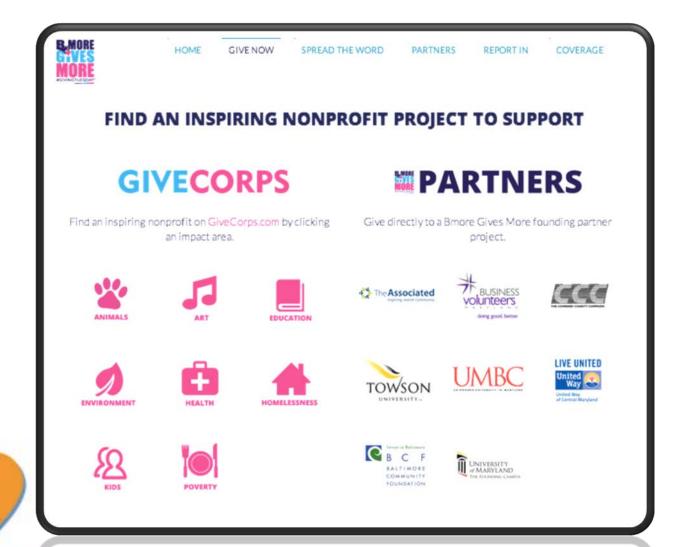


- \$5.7M Raised!
- Led by top Baltimore nonprofits
- Hundreds of local nonprofits participating
- Supported by community-oriented small businesses
- Media push by partners and Mayor's office resulted in dozens of news articles





### **Dedicated Campaign Site**















# 1. Set a big goal!









### 2. Engage the Establishment







# Easy for public officials to rally around big, feel-good goal.

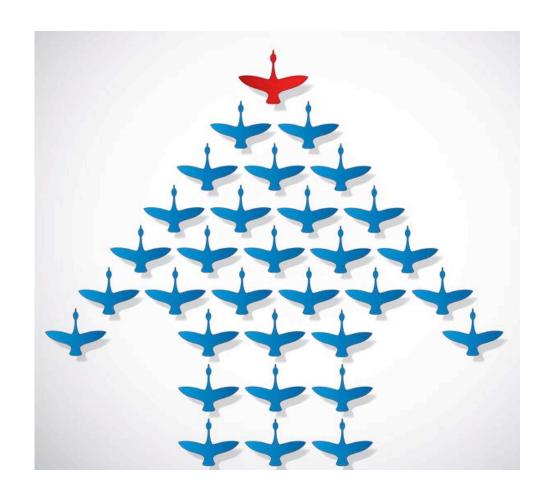


Our mayor, Stephanie Rawlings-Blake, was a key social ambassador.





# 3. A passionate leader & team









#### 4. Brand your campaign



#GIWINGTUESDAY A season of kindness.

A day to give.

December 3, 2013









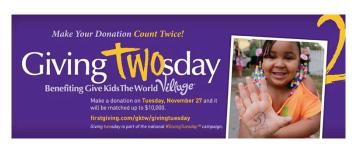
#MOMENTUM www.lambdalegal.org/givingtuesday





Help change more lives

BigMentoring.org/Giving







# 5. Amplify through "hubs"









#### 6. Be creative...and social

Stories, images, video, events

















### 7. Be Contagious

Weekly, SHAREABLE content



Donors

**Partners** 

Large NPOs

**Small NPOs** 

**Ambassadors** 

Media

Volunteers



2 Hints: COPE - Create Once; Publish Everywhere Avoid the information firehose!





# 8. Engage other community partners





















### 9. Gamify



**Challenges** 

**Fundraising Teams** 

**Matching Funds** 







# 10. Build a parking lot









# 11. Celebrate, thank, celebrate.







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