

Kait Sheridan, 92Y and #GivingTuesday - @sheridankait

Shawn Bakker, The United Methodist Church The Upper Room - @umcmission

Adam Weinger, Double the Donation - @2xdonations

@GivingTues

www.givingtuesday.org

### #GIWINGTUESDAY



### **Kait Sheridan**

Director, Partnership & Programs
Center for Innovation & Social Impact
92Y

@sheridankait



# CYBER MONDAY SALEMAN

SHOP 'TIL YOUR MOUSE BREAKS!



### #GIWINGTUESDAY

### 40+

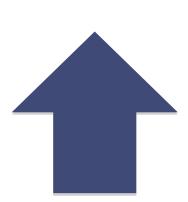
Countries had active #GIVINGTUESDAY efforts in 2013

### 10,000+

Charities, nonprofits, corporations, community groups and government agencies participating in #GIVINGTUESDAY

### 3BILLION+

Total global impressions in traditional and social media



40%

Year-over-year increase in the dollar value of the average donation



270%

Online donation volume on Tuesday after Thanksgiving since 2011



























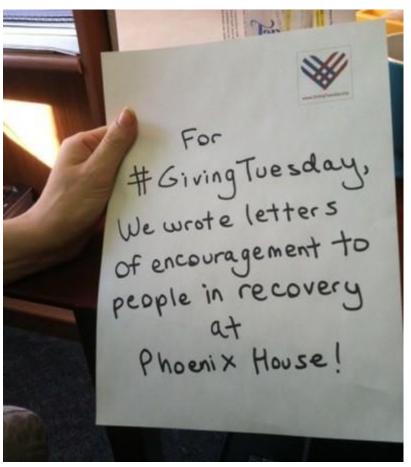
























Help local women get back to work by supporting

### #GivingShoesDay

December 3, 2013

I am supporting #GlateshossDay by collecting shoes for Dress For Success Washington, D.C. to help the women of our city get back to work!

#GivingShoesDay is in support of #GivingTuesday, a national day of giving that celebrates and encourages charitable activities that support nonprofit organizations.

A box is placed on the landing outside of Arbor Education and Training 301 G St. NE 2<sup>nd</sup> Floor Washington DC 20002. Gently worn, in season shoes will be collected thru Tuesday, December 31 I hope you will join see is supporting this great cause!



Our Top Stories



President Obama Travels to Mexico for the North American Leaders' Summit



Vice President Biden Speaks at America's Central Port on the Fifth Anniversary of the Recovery



Kicking Vehicle Efficiency into High Gear



Administration-Wide Response to the Drought

### Celebrate #GivingTuesday



Jonathan Greenblatt November 26, 2013 12:25 PM EST

#### Share This Post





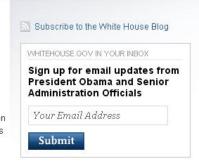


Typically, the holidays are a moment when many Americans volunteer to help the most vulnerable. Others make charitable contributions that can last throughout the holiday season. Next week, we will celebrate #GivingTuesday, a worldwide effort to raise awareness and motivate action for the common good.

Started by the United Nations Foundation and the 92d Street Y, #GivingTuesday builds on the American tradition of giving back but uses technology to give this greater impact. This commemoration does not seek to coordinate funds toward any particular nonprofit or to direct volunteers to support a specific cause. Instead, #GivingTuesday is intended to encourage Americans to reflect and give back. It's a collective moment for individual and community action.

#GivingTuesday has significant momentum. More than 7000 partners across all 50 states are taking part. This includes large corporations and small businesses, faith-based organizations and secular nonprofits. This year, cities are stepping forward to galvanize the movement. They are celebrating local causes through unique campaigns like BMoreGivesMore in Baltimore; #GivingTuesdayBucks in Bucks County, PA; and #GivingTuesdayPHL in Philadelphia. In all these communities, nonprofits, businesses and government are collaborating to raise awareness and drive funds for those in need.

#GivingTuesday provides a wonderful opportunity for a national conversation about the ability of all Americans to participate in positive action. Indeed, the American impulse to help our fellow neighbor transcends politics and exemplifies our national spirit. Whether it's a family at the dinner table talking about giving to a local school organizing a blood drive to a large company organizing its employees to volunteer to an entire city rallying its residents to drive change - people everywhere can find their own ways to celebrate their common bond of community.



#### PHOTOS OF THE DAY

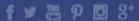


VIEW PHOTO GALLERIES ▶



Join #GivingTuesday

ABOUT ↑ • GET INVOLVED • PARTNERS • IDEAS AND RESOURCES ↑ • GLOBAL





#### Why We Give

By Bill & Melinda Gates

Thanks for taking a break from your holiday shopping to take a look at #GivingTuesday.

Everyone has their own reasons for giving back. For us, it's simply about making the world a more fair and equitable place. We know we were very lucky to grow up where we did, when we did. We believe everyone deserves the chance to live a healthy, productive life. Those are the values we learned from our families, and they're why we started our foundation.

In our work, we come across a lot of great organizations doing inspiring work in the U.S. and around the world. In fact, as we talked about #GivingTuesday, the hardest question we faced was, "Which groups should we highlight?" After a lot of discussion about all the great choices out there, we picked four.

When our children have a little extra money saved up and want to make a donation, they often turn to Heifer International and WorldVision. Through Heifer, you can donate an animal to a community in need—a gift that can benefit the recipients for years afterward. Through WorldVision and Save the Children, you can change a child's life by helping provide food, health care, education and more. And Donors Choose lets you help teachers meet their classrooms' needs, enabling projects that might not happen otherwise.

Whoever you support, and however much you give, thank you for participating in #GivingTuesday. It's a great way to help create the better world we all want. We wish you a happy holiday season.

Bill & milinda



DonorsChoose.org is an online

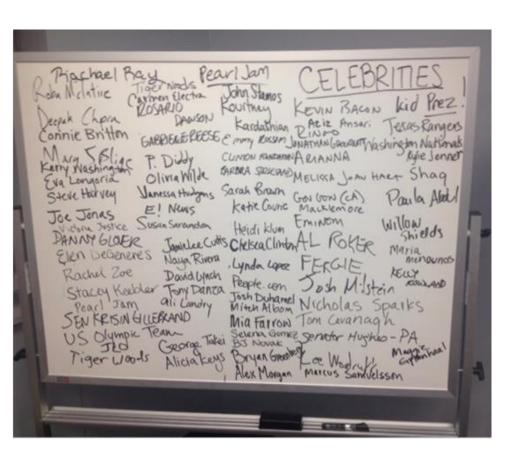


Heifer International empowers





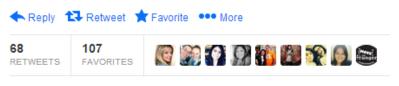
World Vision is dedicated to







This #GivingTuesday, I'm supporting a great organization, the @AmericanCancer Society. You can, too. ellen.tv/1avKe1L



12:49 PM - 3 Dec 13

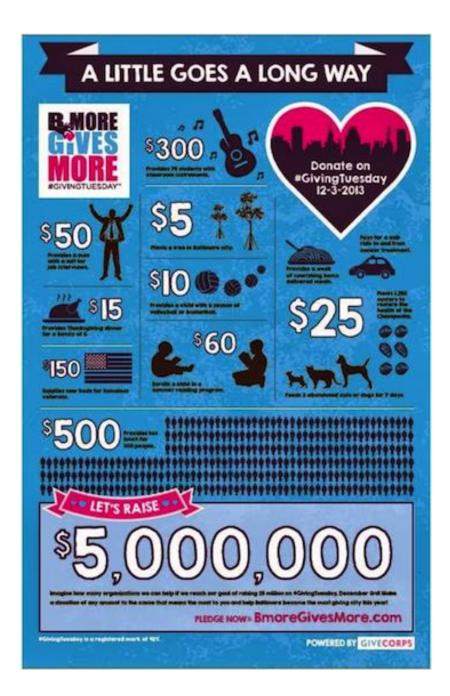


Celebrate, be thankful, join the new tradition: Consider donating to Philippines relief efforts or your favorite charity on #GivingTuesday

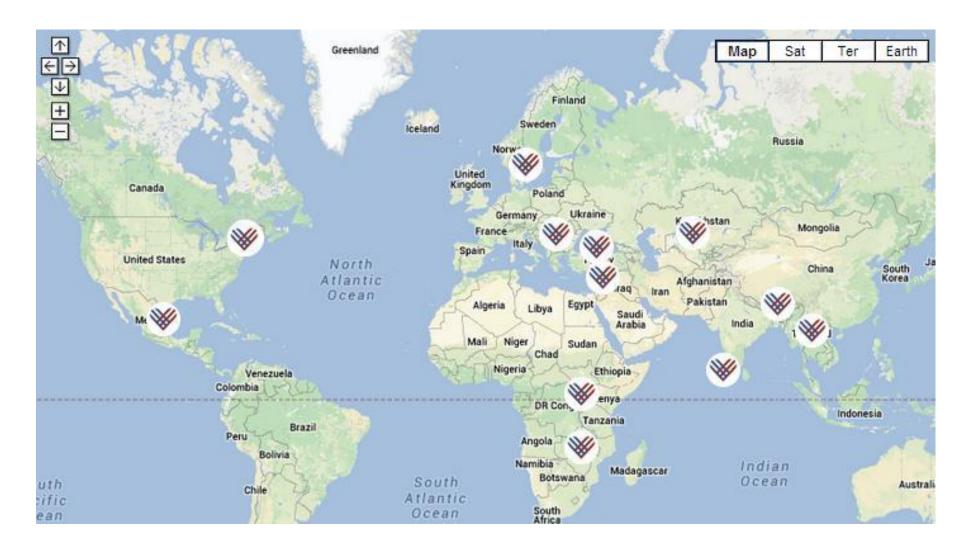


8:31 AM - 3 Dec 13

























Latin America

Mexico





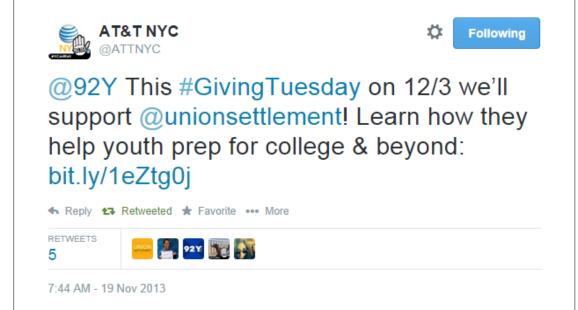
## Give as good as you get.

Invest in youth with #GivingTuesday match.



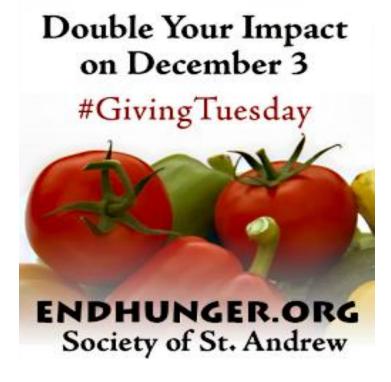












### ON #GI**≫ING**TUESDAY™

Your gift to the Southern Coalition for Social Justice will go



Support SCSJ on December 3.

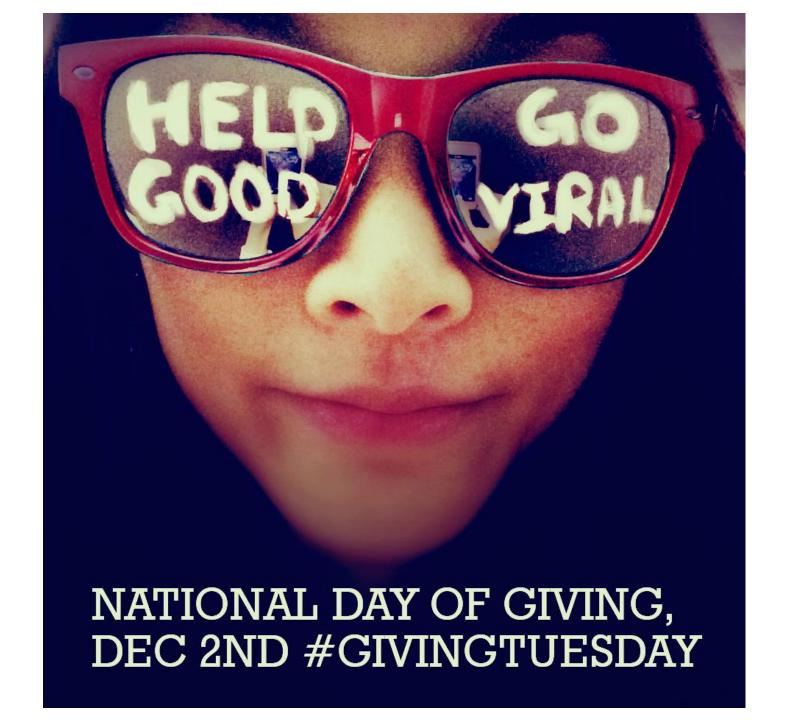
NEWS

TOOLS

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GLOBAL





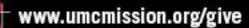
### Overview of UMC #GivingTuesday 2013

- Participants chose from 850 projects and 300 missionaries
- \$500,000 in matching funds was available
- \$6.5 million was raised online
- 11,000 individuals and churches in 34 countries donated

WHEN METHODISTS
ARE UNITED



TUESDAY, DECEMBER 2



### What We Learned

- 95 percent of donors responded that the match was very or somewhat important in their decision to donate
- The match was gone very early in the day
- The "rules" around the match were very important and need to be clarified



### #Giving Tuesday 2014

- \$1 million in matching funds
- "Rules" for match have been adjusted
- Projects are encouraged to find their own match
- Adjusted message to encourage giving even if gift is not matched





## Supercharge your #GivingTuesday Contributions with Employee Matching Gift Programs

Adam Weinger President of Double the Donation

Adam@doublethedonation.com

LinkedIn - <a href="https://www.linkedin.com/in/adamjweinger">https://doublethedonation.com</a>



### Employee Matching Gift Agenda



The Basics



The Importance of Marketing



Do These Four Things Today







## DID YOU KINOW



65% of Fortune 500 companies and many other smaller companies match employee donations to a wide range of nonprofits.





## Which Company Created The World's First Matching Gift Program?



### **General Electric**

**Employee Eligibility:** Employees, retirees, and surviving spouses

**Ratio:** 1:1

**Match Amounts:** \$25 - \$50,000 annually

Eligible Organizations: Nearly all US 501(c)(3) organizations or educational institutions and UK based nonprofits

**Submission Deadline:** Registered by the donor by April 15<sup>th</sup> of the following year

**Submission Process:** Electronic



## Employee matching gift programs are offered by a wide range of companies







The Basics



The Importance of Marketing



Do These Four Things Today



## Many employees have no idea their companies match their donations to nonprofits

### **Employee Matching Gift Participation Rates**

Financial Services		Technology
Wells Fargo	11%	Xerox 3%
Bank of America / Merrill Lynch	16%	Verizon 8%
Morgan Stanley	35%	Dell 12%
American Express	70%	Microsoft 65%
Consumer Goods		Pharmaceuticals
Nike	5%	Merck 7%
General Mills	5%	Bristol-Myers Squibb 13%
Kraft Foods	11%	Eli Lilly and Company 15%
Johnson & Johnson	25%	Pfizer 30%

Nonprofits MUST be proactive about promoting matching gifts



The Basics



The Importance of Marketing



Do These Four Things Today



### Double the Donation is providing its tools for free from 11/18/14 – 12/16/14



We provide donors with company specific forms, guidelines, and instructions. For complete details visit <a href="https://doublethedonation.com/giving-tuesday/">https://doublethedonation.com/giving-tuesday/</a>

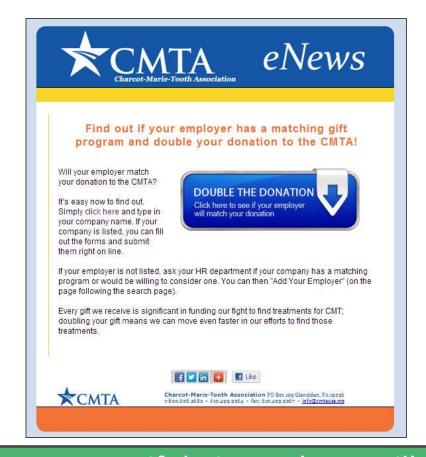
## #1 – Add a matching gift link to your #GivingTuesday webpage

"Click here to see if your company will match your donation!"



Direct donors to <a href="https://doublethedonation.com/giving-tuesday/">https://doublethedonation.com/giving-tuesday/</a>

## #2 – Create a matching gift email to send out on 12/3/14



Encourage donors to see if their employer will match their gift by going to <a href="https://doublethedonation.com/giving-tuesday/">https://doublethedonation.com/giving-tuesday/</a>

## #3 Promote matching gifts on social media





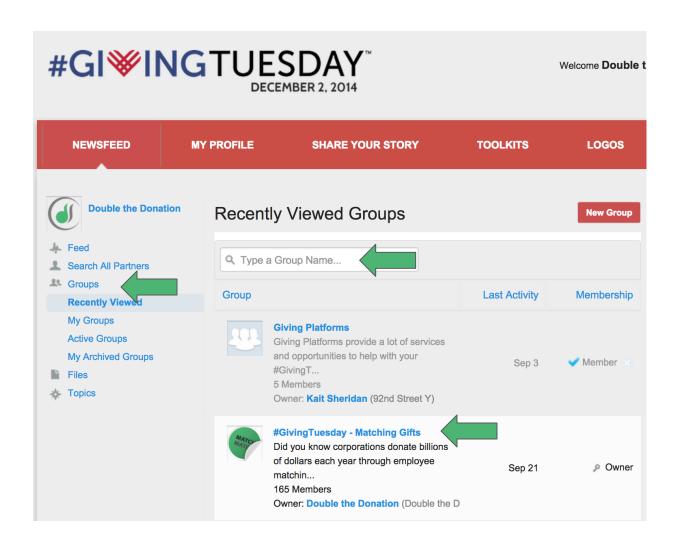
Reply 13 Retweet \*Favorite \*\*\* More

Encourage donors to see if their employer will match their gift by going to <a href="https://doublethedonation.com/giving-tuesday/">https://doublethedonation.com/giving-tuesday/</a>

program. bit.ly/GDK153

Expand

## #4 – Join the matching gift group through the official #GivingTuesday community





### Ask Me A Question!

Submit a question to the LinkedIn Matching Gift:

https://www.linkedin.com/groups/Matching-Gifts-Nonprofit-Development-Matching-4863004/about

Connect with me (Adam Weinger) on LinkedIn:

http://www.linkedin.com/in/adamjweinger/

Email me at Adam@doublethedonation.com





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