

DATA SHEET

Blackbaud Merchant Services™

Blackbaud Merchant Services is designed to make payment processing simple, secure, and affordable.

Save time with pre-reconciled bank deposits, automatic credit card updates for recurring gifts, premium fraud management, and PCI compliance handled almost entirely by Blackbaud. You'll also save money with OneRATE™, which provides the same low rate for all transactions, including real time, batch, card present, and card not present. The rate stays the same for rewards cards, corporate cards, and cash-back cards, and there are no setup fees, monthly minimums, or hidden charges.

Learn how it works.

Blackbaud Merchant Services is both a credit card gateway and processor, so you don't have to manage multiple vendors. Instead, you'll benefit from the convenience and protection that comes from working with a single provider. You'll also have unlimited 24/7 access to a secure, online portal where you can see your transactions in real time, process reconciliations, run or export reports, and accept credit card payments at off-site events.

Disbursements are already reconciled before they're deposited, taking the guesswork out of tracking individual transactions.

Make payments on the go.

Blackbaud Merchant Services is integrated with Blackbaud MobilePay™, allowing you to accept and process credit card payments from your iPhone®, iPad®, or Android™ phone or tablet. There are no additional fees for using Blackbaud MobilePay. Use it with your iPad and the RE:Event® app to process event registration payments at off-site fundraisers and sync data directly with your Raiser's Edge™ database.

Tired of the time-consuming process of reconciling credit card transactions with your bank statements? Frustrated by separate American Express® statements and deposits? Confused by different rates and fees on your bill?

Save time and money every month with Blackbaud Merchant Services. For help getting started, review our [Quick Start Checklist](#).

[Learn More](#) ▶

Minimize disruptions in recurring gifts.

Blackbaud Merchant Services™ keeps credit card data current in Blackbaud Altru®, Blackbaud CRM™, Blackbaud Raiser's Edge NXT™, Raiser's Edge™, and Luminare Online™.

Using Credit Card Updater, you can minimize declined transactions and avoid disruptions in regular giving. Each month, Visa®, MasterCard®, Discover®, and American Express® credit cards from participating U.S. and Canadian banks are analyzed and updated with current credit card data.

Keep data safe and secure.

Blackbaud Merchant Services is a PCI-compliant solution that has helped nonprofits worldwide raise billions of dollars. It features the Blackbaud Vault, which encrypts sensitive information and keeps your donors' credit card data secure by removing all of the risks associated with storing card information. Blackbaud Merchant Services also provides comprehensive screening for online payment card fraud through a premium Fraud Management service. In addition, with Point-to-Point Encryption (P2PE), Blackbaud CRM customers can dramatically lessen their PCI scope and save significant time on PCI audits.

Blackbaud Merchant Services provides:


- Integration with Blackbaud solutions
- No long-term contract
- Fast, easy setup
- No hidden fees
- Same rate for all cards and all transactions—even American Express
- Support for ACH (direct debit) transactions
- Easier reconciliation
- Mobile payment processing
- Automatic updates for recurring credit card gifts
- Simplified PCI compliance
- Premium Fraud Management
- Point-to-Point Encryption
- End-to-end support

Blackbaud Merchant Services can be used with any of our PCI-compliant solutions, including:

- Blackbaud Raiser's Edge NXT
- Raiser's Edge
- Blackbaud CRM
- Blackbaud Internet Solutions™
- Blackbaud NetCommunity™
- Luminare Online
- Blackbaud Altru
- eTapestry®
- Blackbaud Online Express™
- onBoard®
- onMessage®

Watch the savings add up.

With Blackbaud Merchant Services™, the savings really add up. Here's a comparative look at our service vs. other providers:

	Other Providers	Blackbaud Merchant Services
Visa®, MasterCard®, and Discover®	2.1–5% + \$0.15–0.35	OneRATE™
American Express®	3.25–5% + \$0.15–0.35	OneRATE
Chargeback Fees	\$10–25	\$15
Interconnect Fees	\$0.25/transaction or \$25 monthly minimum	\$0
Cross Border Fees	Additional 1%	\$0
Monthly Fees	\$10–99/merchant account	\$0
Monthly Minimum Fees	\$20–75/merchant account	\$0
Customer Service/Statement Fees	\$5–30/month/merchant account	\$0
Authorization Fees	\$0.10–0.30/authorization attempt	\$0
Batch or Settlement Fees	\$0.20–0.35/batch or settlement	\$0
Setup Fees	\$25–300/merchant account	\$0
Gateway Fees	\$20–100/month + \$0.15/transaction	\$0
PCI-Compliance Fees	\$75–250/year	\$0
Virtual Terminal/Mobile Payments	\$100/month	\$0
Vault/Transaction Fees	\$20/month + \$0.05/card/month	\$0
Additional Accounts	\$25–75/month	\$0
Full-Service Software and Payment Provider	–	

About Blackbaud

Leading uniquely at the intersection point of technology and social good, Blackbaud provides software, services, expertise, and data intelligence that empowers and connects people to advance the social good movement. We serve the entire social good community, which includes nonprofits, foundations, corporations, education institutions, and the individual change agents who support them.