















# Blackbaud University Curriculum for K–12 “ON” Products

To learn more about Blackbaud University’s *Learn More* and *Learn Everything* training subscription tiers [click here](#).


To view a course description, register for a class, or launch the class, click a course title in the listing below.

Courses are listed in each of the topic areas in the order they should be taken. Take the instructor-led training for a more in-depth hands-on experience.







This curriculum includes opportunities to earn continuing education credits for [CPE](#).

	Learn More	Learn Everything
<b>Core: System Management</b>		
 K–12 Core: User Management and Database Administration	•	•
 K–12 Core: Initial Configuration	•	•
 K–12 Core: Annual Procedures	•	•
<b>Core: Communication</b>		
 K–12 Core: Content and Media	•	•
 K–12 Core: Calendar, Resources, and News	•	•
 K–12 Core: School Forms, Notifications, and Messages	•	•
 K–12 Core: Pushpage	•	•
 K–12 "ON" Products Core Exam 2017	•	•
 K–12 Core: User Management and Communication (2-Day Regional Class)		•
<b>onCampus</b>		
 K–12 onCampus: Academic Group and Grade Book Administration	•	•
 K–12 onCampus: Academic Group Faculty Features 1	•	•
 K–12 onCampus: Academic Group Faculty Features 2	•	•
 K–12 onCampus: Activity, Advisory, Community, and Dorm Groups	•	•
 K–12 onCampus: Athletic Groups	•	•
<b>onRecord</b>		
 K–12 onRecord: Schedule and Attendance	•	•
 K–12 onRecord: Official Notes and Conduct	•	•
 K–12 onRecord: Learning Profiles and Medical	•	•
 K–12 onRecord: Course Requests and Schedule Maker	•	•



 Course Abstract

 Certification

	Learn More	Learn Everything
<b>onBoard</b>		
 K-12 onBoard: Admissions Process 1	•	•
 K-12 onBoard: Admissions Process 2	•	•
 K-12 onBoard: Communication	•	•
 K-12 onBoard and onMessage: Event Registration	•	•
<b>onMessage</b>		
 K-12 onMessage: Page Builder	•	•
 K-12 onBoard and onMessage: Event Registration	•	•

## Regionals

	Day 1	Day 2
	<b>K-12 CORE: USER MANAGEMENT AND COMMUNICATION</b>	
<b>Morning</b>	K-12 Core: User Management and Database Administration	K-12 Core: Calendar, Resources, and News
<b>Afternoon</b>	K-12 Core: Content and Media	K-12 Core: School Forms, Notifications, and Messages



## Nonprofit Workshops

Blackbaud University *Nonprofit Workshop* courses are not product specific, and do not cover specific technology solutions. Instead, these interactive workshops explore strategies, inspire conversation, and help you apply industry best practices at your nonprofit organization.

	Learn More	Learn Everything
<b>Fundraising</b>		
Nonprofit Workshop: Fundraising		●
Nonprofit Workshop: Effective Case Statements		●
Nonprofit Workshop: Peer-to-Peer Fundraising		●
Nonprofit Workshop: Sustainer Giving		●
Nonprofit Workshop: Major Giving		●
Nonprofit Workshop: Grantseeking		●
Nonprofit Workshop: Grant Writing and Stewardship		●
Nonprofit Workshop: Creating a Fundraising Campaign		●
Nonprofit Workshop: Six Steps to End-of-Year Success		●
Nonprofit Fundraising Exam 2017		●
<b>Marketing and Communications</b>		
Nonprofit Workshop: Marketing and Communications		●
Nonprofit Workshop: Email Communications		●
Nonprofit Workshop: Improving Your Website's Usability		●
Nonprofit Workshop: Building a Social Media Playbook		●
<b>Engaging Your Network</b>		
Nonprofit Workshop: Building Engagement		●
Nonprofit Workshop: Leading Volunteers to Success		●
Nonprofit Workshop: Event Management		●
Nonprofit Workshop: Board Management		●
Nonprofit Workshop: Membership Management		●
<b>Operational Excellence</b>		
Nonprofit Workshop: Organizational Management		●
Nonprofit Workshop: Data-Driven Fundraising		●
Nonprofit Workshop: Nonprofit Accounting for Fundraisers		●
Nonprofit Workshop: Managing Cash Flow		●



**Note:** Your *Learn Everything* training subscription provides you the opportunity to earn the industry expertise *Fundraising* certification and continuing education credits. There are no prerequisites for *Nonprofit Workshop* courses.

# Role-Based Training Paths

Use the **Training Paths** table below to help you determine which courses to take. After *Core*, the order of courses will depend on the products you own; it is recommended to complete *onCampus* before *onRecord*. Each topic identifies one or more occupational roles for which training is recommended. To confirm which occupational roles match your job description, refer to the **Role Descriptions** information that appears below the **Training Paths** table.

To view the courses associated to a training path topic, [return to p. 1](#) and locate the corresponding topic in the course listings table, in the green header bars.

Training Path	OCCUPATIONAL ROLE			
	System Administration	Communications	Admissions	School Administration
Core: System Management	✓			
Core: Communication	✓	✓		
onMessage	✓	✓		
onBoard	✓		✓	
onCampus	✓			✓
onRecord	✓			✓
Nonprofit Workshop: Fundraising	✓			
Nonprofit Workshop: Marketing and Communications	✓	✓	✓	
Nonprofit Workshop: Engaging Your Network	✓	✓	✓	
Nonprofit Workshop: Operational Excellence	✓			✓

## Role Descriptions

### System Administration

- Maintains the database, including system configuration, security settings, and user information
- Ensures system integrity and efficiency

### Communications

- Develops and implements communication plans
- Produces internal and external website content, eNewsletters, and other online publications

### Admissions

- Maintains the online community to engage prospective families
- Manages candidate data throughout the application process

### School Administration

- Responsible for educational leadership
- Oversees online processes for learning management and student information