

The Blackbaud Giving Score

Quick Glance

Helps you raise more money by:

- · Giving you the power to target and identify your best supporters
- · Saving you time and money by knowing who to invest in
- Improving efficiency with managing your supporters in The Raiser's Edge®

Provides a comprehensive segmentation strategy:

- · The Giving Score applies smart analytics to your database
- Segments your constituents into four unique groups
- Focuses cultivation and solicitation efforts on who is most likely and capable to give

Enables you to be more efficient in The Raiser's Edge:

- · The Giving Score is brought to life with built-in best practices in The Raiser's Edge
 - Action tracks by score to help cultivate constituents
 - Easy to read **dashboards** and **preconfigured queries** by segment
 - Integrated role-based user experience
- · The Giving Score allows non-profits to focus their efforts on their best prospects and donors

How we do it:

- Target Analytics looked at hundreds of external demographic and financial characteristics and combined that data with historical giving information from your organization to build the score
- The **score** is **applied** to your database when you perform the scoring process for valid United States addresses through the option in the Data Health Center.

Your next steps:

- All you need to do to access the benefits of The Giving Score is to be on version 7.92 of The Raiser's Edge and run the score via the
 Data Health Center
- Take advantage of this FREE segmentation tool built right into The Raiser's Edge and start using the scores today



CAPACITY to give

