



Blackbaud *University Day* Training Sessions

Blackbaud **University Day** is the preconference day dedicated to hands-on, interactive Blackbaud University training.

Join us for Blackbaud University Day on October 8, 2018.

When you register for **bbcon 2018**, you can also register for **University Day** sessions. During the registration process you have the opportunity to view session descriptions and schedule your personal day of learning from the available sessions.

Choose from a mix of sessions related to Blackbaud products you use, products you are interested in using, and our *Best Practices* strategy sessions. Please note that workshops are not product specific, but focus on techniques and best practices.

Visit the [Blackbaud University Day](#) page to register now!

	All Users	Intermediate Users	Advanced Users
Altru[®]			
Altru: Keeping Your Data Clean	✓		
Altru: Streamlining Communications		✓	
Altru: Tips and Tricks in Query		✓	
Best Practices			
Best Practices: Building a Data-Driven Culture	✓		
Best Practices: Connecting Your Events and Your Mission	✓		
Best Practices: Running a Successful Sustainer Giving Program	✓		
Best Practices: Targeting Top-Tier Donors	✓		
Blackbaud Grantmaking[™]			
Blackbaud Grantmaking: Advanced Ad-Hoc Reporting		✓	
Blackbaud Grantmaking: Creating Custom Fields with Blueprint			✓
Blackbaud Grantmaking: Database Cleanup		✓	
Blackbaud Grantmaking: Design and Manager Record Forms with Blueprint			✓
Blackbaud Grantmaking: Fundamentals—Data Analysis 1	✓		
Blackbaud Grantmaking: The SKY View Work Center			✓

All **University Day** sessions qualify for CFRE credits.

University Day sessions in the following tracks qualify for CPE credits:

- Best Practices
- Financial Edge[™]
- Financial Edge NXT[™]

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Financial Edge™			
Financial Edge: Preparing Your Data for Financial Edge NXT	✓		
Financial Edge NXT™			
Financial Edge NXT: Are You Audit-Ready?	✓		
Financial Edge NXT: Audience-Focused Reporting			✓
Financial Edge NXT: Reconciliation		✓	
Financial Edge NXT: Tips and Tricks	✓		
Luminate Online™			
Luminate Online: Creating Beta Lists and Emails	✓		
Luminate Online: Discovering Your Engaged Constituents	✓		
Luminate Online: Dynamic Content with S-Tags			✓
Luminate TeamRaiser®			
TeamRaiser: Working with Participants		✓	
Raiser's Edge™ Workshop			
Raiser's Edge Workshop: Building a Policies and Procedures Guide for Constituents		✓	
Raiser's Edge Workshop: Building a Policies and Procedures Guide for Gifts		✓	
Raiser's Edge Workshop: Database Preparation for Year End		✓	
Raiser's Edge Workshop: Optimizing Your Database for Blackbaud Raiser's Edge NXT	✓		
Raiser's Edge™			
Raiser's Edge: Advanced Query Techniques		✓	
Raiser's Edge: Conquering the Donor Life cycle	✓		
Raiser's Edge: Creating Action Plans with Raiser's Edge NXT		✓	
Raiser's Edge: Creating Streamlined Mailings		✓	
Raiser's Edge: Database Cleanup Using Import			✓
Raiser's Edge: Increase Efficiency Using Query, Reports, and Mail		✓	
Raiser's Edge: Managing Sustaining Gifts	✓		
Raiser's Edge: Pivot Reports Made Easy	✓		
Raiser's Edge: Top Ten Tips for a Clean Database	✓		
Raiser's Edge NXT: Creating Lists and Emails	✓		

	All Users	Intermediate Users	Advanced Users
ResearchPoint™			
ResearchPoint: Advanced Query		✓	
ResearchPoint: Fundamentals of Prospect Research	✓		
ResearchPoint: Policies and Procedures for Unclogging Your Major Gift Pipeline		✓	